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| **EYAL ILAN**, MBA |
| Evanston, IL │+972-508-999082 │ eyalilan2@gmail.com |

## **business unit manager**

I am a senior-level manager of the highest quality, with proven experience of eight years in the fields of management, budget economics, costing and profitability analyses. I have built up management capabilities in a number of broad areas, including Human Resource management, Budget management, Process management, and Marketing and Sales management. I have the ability to motivate employees and form a winning team.

## **EXPERIENCE**

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| leumit healthcareJerusalem, IsraelFeb 2018 – present | regional manager* Managing nine branches of the Leumit Health Fund in Jerusalem
* Managing 300 employees, of whom 13 are under my direct management
* Handling an annual budget of approximately $170 million
* Leading innovative process in marketing and customer retention that reduced customer turnover by 8.5% and increased new customer recruitment by 43%
* Developing new infrastructure for services. For example, expanding the Child Development Institute by means of an additional treatment room having the capacity to provide 150 diagnoses per year
* Developing human resources. For example, by applying procedures for recruiting new employees and building training programs for them. Building a strong management team. Developing organizing and mentoring activities
* Leading two out of the nine branches to win a national contest, in terms of customer growth, meeting budget targets, insurance sales, and other medical quality indices and service metrics
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| leumit healthcareJerusalem, IsraelJul 2013 – Feb 2018 | control manager* Managing the interaction between Leumit Healthcare and other medical service providers – among them the largest hospitals in Israel. Responsibility for a large-scale budget. Control of 40% of the district budget
* Management of a large multidisciplinary team (21 employees, including physicians, nurses, social workers, account controllers, and secretaries)
* Negotiations with major hospitals: payment terms, discounts and agreements
* Handling national projects with very large suppliers regarding information systems, collection and other service processes
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| tnuva food productionHerzliya, IsraelOct 2009 – Jul 2013 | senior economist * Budget control of Tnuva’s Alon Tavor dairy (the largest in the Middle East in terms of liters of milk capacity), with an annual budget of over $250 million
* Costing management for the dairy including long-term inventory products
* Responsibility for product profitability reports
* Preparation of the dairy’s annual work plan; setting goals and targets with the dairy’s administration
* Quarterly presentation of the dairy’s performance to the CEO
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| ISRAEL DEFENSE FORCE, infAntry IsraelApr 2000 – Nov 2003 | Captain, DEPUTY Company commander* Full responsibility for over 80 combat soldiers
* Served as the unit’s Safety Officer
* Served as unit’s Logistics Manager
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## **EDUCATION**

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| 2012 – 20142006 – 2009 | the open university OF israEl,Master in Business Administration (MBA),Finance Management and New Media Trackshebrew university of JERUSALEM, Bachelor’s degree in EconomicsFinance Track**Graduated cum laude (final grade: 93)** |

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## **ADDITIONAL INFORMATION**

* I am keen to find employment in the fields of Economics / Management / Health Administration in the Chicago and surrounding area
* Languages: English (fluent), Hebrew (mother tongue)
* Highly capable of functioning in a dynamic and computerized environment
* People-oriented, optimistic and pleasant
* , collegial and loyal team member
* Passion for learning and thirst for knowledge
* Skilled in Excel and PowerPoint