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| **EYAL ILAN**, MBA |
| Evanston, IL │+972-508-999082 │ [eyalilan2@gmail.com](mailto:eyalilan2@gmail.com) |

## **business unit manager**

I am a senior-level manager of the highest quality, with proven experience of eight years in the fields of management, budget economics, costing and profitability analyses. I have built up management capabilities in a number of broad areas, including Human Resource management, Budget management, Process management, and Marketing and Sales management. I have the ability to motivate employees and form a winning team.

## **EXPERIENCE**

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| leumit healthcare  Jerusalem, Israel  Feb 2018 – present | regional manager   * Managing nine branches of the Leumit Health Fund in Jerusalem * Managing 300 employees, of whom 13 are under my direct management * Handling an annual budget of approximately $170 million * Leading innovative process in marketing and customer retention that reduced customer turnover by 8.5% and increased new customer recruitment by 43% * Developing new infrastructure for services. For example, expanding the Child Development Institute by means of an additional treatment room having the capacity to provide 150 diagnoses per year * Developing human resources. For example, by applying procedures for recruiting new employees and building training programs for them. Building a strong management team. Developing organizing and mentoring activities * Leading two out of the nine branches to win a national contest, in terms of customer growth, meeting budget targets, insurance sales, and other medical quality indices and service metrics |
| leumit healthcare  Jerusalem, Israel  Jul 2013 – Feb 2018 | control manager   * Managing the interaction between Leumit Healthcare and other medical service providers – among them the largest hospitals in Israel. Responsibility for a large-scale budget. Control of 40% of the district budget * Management of a large multidisciplinary team (21 employees, including physicians, nurses, social workers, account controllers, and secretaries) * Negotiations with major hospitals: payment terms, discounts and agreements * Handling national projects with very large suppliers regarding information systems, collection and other service processes |
| tnuva food production  Herzliya, Israel  Oct 2009 – Jul 2013 | senior economist   * Budget control of Tnuva’s Alon Tavor dairy (the largest in the Middle East in terms of liters of milk capacity), with an annual budget of over $250 million * Costing management for the dairy including long-term inventory products * Responsibility for product profitability reports * Preparation of the dairy’s annual work plan; setting goals and targets with the dairy’s administration * Quarterly presentation of the dairy’s performance to the CEO |
| ISRAEL DEFENSE FORCE, infAntry  Israel  Apr 2000 – Nov 2003 | Captain, DEPUTY Company commander   * Full responsibility for over 80 combat soldiers * Served as the unit’s Safety Officer * Served as unit’s Logistics Manager |

## **EDUCATION**

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| 2012 – 2014  2006 – 2009 | the open university OF israEl,Master in Business Administration (MBA),  Finance Management and New Media Tracks  hebrew university of JERUSALEM, Bachelor’s degree in Economics  Finance Track  **Graduated cum laude (final grade: 93)** |



## **ADDITIONAL INFORMATION**

* I am keen to find employment in the fields of Economics / Management / Health Administration in the Chicago and surrounding area
* Languages: English (fluent), Hebrew (mother tongue)
* Highly capable of functioning in a dynamic and computerized environment
* People-oriented, optimistic and pleasant
* , collegial and loyal team member
* Passion for learning and thirst for knowledge
* Skilled in Excel and PowerPoint