**Name: Dan Kaufmann Date: 30/3/24**

**CURRICULUM VITAE**

1. **Personal Details**

Permanent Home Address: 10 Bosmat st. Tzur Hadasa, 9987500

Cellular Phone: 0523679235

Electronic Address: danka@mail.sapir.ac.il

1. **Higher Education**

1. **Undergraduate and Graduate Studies**

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| **Year of Approval of Degree** | **Degree** | **Name of Institution****and Department** | **Period of Study** |
| 2006 | Ph.D | Ben Gurion University of the Negev, [Department of Business Administration](http://cmsprod.bgu.ac.il/Eng/som). | 2002 - 2005 |
| 1994 | M.A. | Maastricht University: Department of Economics - Maastricht Economic Research Institute on Innovation and Technology | 1991-1992 |
| 1991 | BA | The Hebrew University of Jerusalem, Department of Economics | 1988-1991 |

1. **Post-Doctoral Studies**

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| **Name of Institution, Department and Host** | **Period of Study** |
| The Jerusalem Institute for Israel Studies, Prof. Morris Teubal, The Hebrew University | 2006-2008 |

1. **Academic Ranks and Tenure in Institutes of Higher Education**

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|  **Rank/Position** | **Name of Institution and Department** | **Dates** |
| Senior Lecturer | Sapir College | 2017 - Present |
| Lecturer | Ben-Gurion University, The Department for Business and Administration | 2010-2016 |
| Lecturer | Sapir College | 2016-2017 |
| Lecturer | Sapir College | 2006-2010 |
| Adjunct Lecturer | The Hebrew University | 2006-2009 |

1. **Offices in Academic Administration**

\*\* 2024-Present: Leading and implementing the new Sapir’s think group. Vision.

\*\* 2024-Present: Leading Sapir new strategic plan together with Sapir President Prof. Nir Kedar and Sapir’s Vice President for Academic Affairs Prof. Omri Hertzog

\*\* 2023- Present: Israeli delegate to the European Cooperation on Science and Technology - COST Action N° CA22156.

\*\* 2022 - Present: Head of M.A. Degree Program in Innovation and Entrepreneurship in Organizations.

\*\* 2017- Present: Academic manager of the Innovation and Entrepreneurship Center, Sapir College

\*\* 2022- Head of the Prize Committee for Social Entrepreneurs of the Crown Foundation.

\*\* 2020-2022: Board member of ‘PRACTICA’ – A Sapir program to support external entrepreneurs.

\*\* 2018: Stirring committee member for preparing the application for the CHE on Setting the Sapir Entrepreneurial Center (Granted NIS 5 million)

\*\* 2017-2019: Member of Sapir committee for excellence in teaching

1. **Scholarly Positions and Activities outside the Institution**

\*\* 2023: 2023: Evaluator of B.A degree on Innovation and Entrepreneurship for the Council for Higher Education.

\*\* 2020-2022: Member of the Evaluation Committee of “Unistream”, for the promotion of innovative, entrepreneurial, and technological thinking throughout Israel's periphery

\*\* 2021: Grant Evaluator for the ISF

\*\* 2020-2022: Founder of the CHE Students’ Entrepreneurship Prize

\*\* 2020: Member of the Research Grants Committee (Parallel to ISF) of Lithuanian Higher Education Council

\*\* 2019-2022: Member in the CHE committee of Israeli Entrepreneurship Centers

2016-2021: Consultant to the economic research team of the Jerusalem Institute for Policy Research

2008-present: Several paper reviews for various journals including: European Planning Studies; Journal of Sustainability; EuroMed; Israeli Sociology; and many others.

1. **Participation in Scholarly Conferences**

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| **Role** | **Subject of Lecture/Discussion** | **Place of Conference** | **Name of Conference** | **Date** |
| Presenter(to be held in September) | Integration of minorities in academic entrepreneurship programs: the case of Israel | Pisa - Italy | 17th Annual Conference of the EuroMed Academy of Business | \*\*2024 |
|  | Placemaking for civic engagement | Strasburg | Placemaking Europe | \*\* 2023 |
| Co-Presenter | Necessary conditions for integrating low socio-economic minorities in a mixed region into technological entrepreneurship and high-tech activities.  | Bolzano-Bozen, Italy | The 60th Congress of the European Regional Science Association: Territorial Futures, Visions, and scenarios for a resilient Europe  | \*\* 2021 |
| Co-Presenter | Triggering the integration of minorities residing in a demographically mixed region into high-tech activities | Marrakech, Morocco | 13th world congress of the RSAI | \*\* 2021 |
| Co-Presenter | Minority integration within growing economic sectors in mixed regions | Turkey | International black sea coastline countries scientific research symposium  | \*\* 2021 |
| Co-Presenter | Minority integration within growing economic sectors in mixed regions | Azerbaijan | 65 international scientific research congress | \*\* 2021 |
| **Keynote Speaker** | **The Growth of the Israeli High Tech Sector** | **China** | **Chinees Higher Education Council** | \*\* **2019** |
| Speaker | 13th European Conference on Innovation and Entrepreneurship | France | ECIE |  2017 |
| Co-Speaker | Contextual Complexities of Smart Specialization: Mutual Economic Development and Inclusive Innovative Capacities in Mixed Regions | UK | CMS | 2017 |
| **Invited Speaker** | **Developing Entrepreneurship in the periphery** | **Poland** | **IMPACT 17** | **2017** |
| **Keynote Speaker** | **High tech-based entrepreneurship in Israel: An evolutionary perspective** | **Romania** | **Cluj Innovation Days** | **2017** |
| Speaker | Innovation capabilities and processes in small low-tech firms | Austria | ERSA | 2016 |
| Speaker | External funding for innovation in low and medium-tech SMEs | Austria | ERSA | 2016 |
| Speaker | Influence of economic crisis on the performance of incubated companies: The Israeli case | Austria | ERSA | 2016 |
| **Invited Speaker** | **Policy Packages for Greywater Systems: a comparison between the UK, Israel and Spain** | **Belgium** | **SPREE** | **2015** |
| Speaker | Biotechnology Policy in Israel and Singapore: A Comparison Study. Danish Research Unit for Industrial Dynamics | Barcelona | DRUID | 2013 |
| Speaker | The influence of causation and effectuation logics on targeted policies: the cases of Singapore and Israel. | Atlanta, USA | Atlanta conference on Science and Innovation Policy. | 2013 |
| Speaker | Eco Innovation in PSS | The Netherlands | SPREE R&D Policies | 2013 |
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| Conferences in Israel |
| Speaker (to be held in 4/24) | Engaging faith-based communities in pro-environmental behavior using soft regulations: The case of single-use plastics. | The Israeli conference on regional science | \*\* 2024 |
| Invited Speaker | A thematic monopoly game as a tool to teach sustainable finance | IFI conference | \*\* 2023 |
| Speaker | High tech development in mixed Jewish-Arab regions | The 9th Israeli Strategy Conference | \*\* 2022 |
| Speaker | Integration of minorities in mixed areas in the high-tech filed | The Israeli conference on regional science | \*\* 2021 |
| Speaker | Smart Specialization as a tool for economic integration in mixed Arab-Jews regions | The Israeli conference on regional science | \*\* 2020 |
| Speaker | Open Innovation as a facilitator for SMEs | The Israeli conference on regional science | \* 2018 |
| Speaker | Consumer Motivations for Using Greywater in Israel | The Israeli conference for regional and science | 2016 |
| Speaker | Consumer Motivations for Using Greywater in Israel | The Israeli conference for environment and science. Jerusalem | 2015 |
| Speaker | The concept of Servicizing | The annual conference of regional science | 2014 |
| Speaker | Serrvicizing as a Radical Innovation | The Israel Conference for Ecology and Environment | 2013 |
| Speaker | Serrvicizing as a Radical Innovation | The Israel Conference for Ecology and Environment | 2013 |
| **Invited Speaker** | **Indicators for Assessing SMEs Activity in Israel** | **OECD Impact Assessment** | **2013** |
| **Invited Speaker** | **Biotech Clusters in Israel** | **Migal conference on Biotechnology** | **2012** |
| Speaker | Higher Education for the Ultra Orthodox Community | Ultra-Orthodox and Academic Studies | 2008 |
| Speaker | A Process for Managing Regional Innovation Strategies | Regional Innovation Strategies | 2007 |

**Invited Lectures\ Colloquium Talks (Selected List)**

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| **Presentation/Comments** | **Name of Forum** | **Place of Lecture** | **Date** |
| Navigating through Financial, Social and Environmental Values | Sustainable Finance | Heidelberg University | \*\* 2024 |
| Gamification of sustainable topics | Sustainable Finance | Deusto University, Spain | \*\* 2023 |
| Teaching Sustainable Finance | IFI | Rotterdam University | \*\* 2022 |
| CE Business Models | R2Pi | The Jerusalem Institute for Policy Research, Israel | 2017 |
| CE Policies | R2Pi | ESCP, Germany | 2017 |
| Ontology of CE | Circular Economy | University of Malta | 2017 |
| Entrepreneurship in Biotechnology | MBA Program University of California | The Jerusalem Institute for Policy Research, Israel | 2014 |
| Eco Innovation in PSS | Servicizing | Delft University, the Netherlands | 2012 |
| TARGET R&D Policies | Policy | ESCP Business School, France | 2010 |
| Targeted R&D Policies | Innovation Policies | The Open University, London, the U.K | 2010 |
| Targeted R&D Policies | Innovation Policies | Universidade de Santiago de Compostela | 2010 |
| Tendencies for Academic Studies among Ultra-Orthodox in Israel. | Academic Studies of Ultra-Orthodox | The Floresheimer Research Institute, Israel. | 2009 |
| Singapore Biotechnology Initiative | Open Discussion on Biotech Policy | National University of Singapore | 2009 |
| Networking Processes ofIsraeli Biotechnology Firms | Innovation Policies | University of Edinburgh, Scotland | 2008 |
| Network Creation in the Biotech Industry | Innovation | University of Athens, Greece | 2007 |
| Network Creation in the Biotech Industry | Innovation Policy | Technion, Haifa | 2007 |

1. **Institutional Grants**

| **Period** | **Organization** | **Project Description** | **Lead By** | **Funding (NIS)** | **Status** |
| --- | --- | --- | --- | --- | --- |
| \*\* 2024-2028 | Bank Ha’poalim | Evaluation of Sapir’s new teaching program | Dan Kaufmann | 10 million | Approved |
| \*\* 2024 | UIAC | Laptops for evacuated students | Dan Kaufmann | 300,000 | Approved |
| \*\* 2024-2025 | Keren Kayemet Le’Israel | Promoting innovation in the field of sustainability | Dan Kaufmann | 810,000 | Approved |
| \*\* 2023-2026 | The Israeli Innovation Council | Promoting Entrepreneurship among Arabs | Dan Kaufmann, Hama Abu Kishk | 670,000 | Approved |

1. **Research Grants**

| **Period** | **Name** | **Funding Institution** | **Total Budget****In USD** | **Role** | **Personal Budget** | **Publications/****Remarks** |
| --- | --- | --- | --- | --- | --- | --- |
| \*\*2020-2023 | **IFI** Project on Innovative Finance Inclusion | Erasmus  | 1.06 million | Co PI | 103,000 | A teaching game was developed by me. 100 units were distributed to different universities.  |
| \*2017-2019 | **Smart Specialization** | ISF  | 130,000 |  PIInitiating and Su | 130,000 | 3 and 4 (under refereed). |
| 2016-2019 | **R2PI**Circular Economy  | European Framework Program (H2020) | 3.3 million | PI | 500,000 | 14 (under refereed). 2 and 3 (under Other).1 (under submitted). |
| 2012-2015 | **SPREE** Servicizing Policy for Resource Efficient Economy | European Framework Program (FP7) | 2.9 million | PI | 350,000 | 13 (under refereed).4 and 5 (under Other) |
| 2012-2013 | Financial Constraints and Market Failures of SMEs based on Intangible Assets  | Israeli Ministry of Economy  | 65,000 | Co-PI |  | 1 and 2 (under book chapters) |
| 2009-2011 | The integration of Ultra-Orthodox Graduates in the Labor Market  | Ministry of Economy  | 22,000 | PI | 22,000 | 16 (under refereed).8 (under Other) |
| 2009-2011 | **TARGET**Targeted Innovation Policies  | European Framework Program (FP7) **Project Coordinator** | 1.08 million | PI | 350,000 | 20 and 21 (under refereed).Publication 9 (under Other). |
| 2009-2010 | Mapping the Israeli Research Infrastructure | Israeli Ministry of Science  | 200,000 | Co-PI | 55,000 |  |
| 2008-2010 | Evaluation of International Collaborative Research Program | European Enterprise Network and the Israeli Ministry of Trade and Industry  | 43,500 | PI | 43,500 | 6 (under Other) |
| 2008-2009 | Innovation Financing in Israel | The World Bank | 8,000 | PI | 8,000 |  |
| 2008-2009 | Evaluation of the Israeli Incubator Program | Evaluation of the Israeli Incubator Program | 11,000 | PI | 11,000 | 5 (under book chapters)10 (under Other) |
| 2005-2008 | Regional Innovation Strategy for Jerusalem | European Framework Program (FP6) | 800,000 | PI | 350,000 | 3 (under book chapters)11 (under Other) |
| 2003-2005 | **Bio-Link** The Influence of Co-Incubation on Biotech Start-Ups ()  | European Framework Program (FP5) | 1.2 million | PI | 200,000 | 23 and 25 (under refereed). |
| 2002-2003 | The Biotechnology and Software Clusters in Jerusalem | The Jerusalem Development Authority  | 10,000 | PI | 10,000 | 24 (under refereed) |
| 2001-2002 | Israeli Financial Support Schemes for Europe  | European Framework Program (FP5) | 800,000 | Co-PI |  |  |
| 2000-2002 | Promoting Innovation in SMEs | European Framework Program (FP4) | 1 million | Co-PI | 150,000 |  |
| 1998-1999 | Pre-Evaluation of the Magnet Program | The Sapir Foundation  | 10,000 | PI | 10,000 | 26 (under refereed). |

**Submission of Research Proposals – Not Funded**

2021 **ISF**. Religions and Ecology: Restoring the Earth Community. D. Kaufmann., A. Manes.. Nis 678,249. Publication: 27.

1. **Scholarships, Awards and Prizes**

2021: Kauffman Foundation: $1500. Best paper of the Year for the paper: “Smart specialization: A spontaneous four-step process in the mixed Arab-Jewish Region of Haifa and Nazareth”. *Regional Studies* (2021)

2010: IBM - $ 8,000 for a research on: Innovation and Growth

2002: Kreitman Foundation - $ 80,000 Distinctive Doctorate student

1. **Teaching**
2. **Courses Taught in Recent Years (Selected)**

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| --- | --- | --- | --- |
| **Degree** | **Type of Course**  | **Name of Course** | **Year** |
| MA | Lecture | Open Innovation | \*\* 2024 |
| MA | Lecture | Circular economy | \*\* 2023 |
| MA | Lecture | Financing New Venture | \*\* 2023 |
| BA | Lecture | Research Seminar on SMEs | \*\* 2022-2023 |
| BA | Lecture | Basic Terms in Entrepreneurship | \*\*2020-2023 |
| MA | Lecture | Innovation for Sustainability | 2017-2023 |
| BA | Workshop | Entrepreneurship | 2017-2022 |
| MA/BA | Lecture | Innovation and the Sharing Economy | 2017-2023 |
| MA/BA | Seminar | Growth Policies and Innovation in Changing Markets: Israel and Poland. The course in being taught in Israel and in Poland by the Warsaw University. | 2017-2021 |
| MA/BA | Seminar | The Management of SMEs | 2008 |
| MA/BA | Lecture | Innovation Management and R&D Policies | 2006-2017 |

1.
2. **Supervision of Graduate Students**

**Post Doc**

1. Mor Shilon, Post-Doctoral, 2016-2018, BGU (with Prof. Dafna Scwartz and Dr. Ilanit Gavious)
2. Ziva Sharp, Post-Doctoral, 2013-2015 BGU (with Prof. Nurit Zeidman). Completed.

**Ph.D.**

1. Harel Ronen, PhD, 2013- 2017, BGU (with Prof. Schwartz Dafna). Completed.

**M.A.**

1. Danielle Zeychik, M.A., 2014 - 2016, BGU (with Dr. Galit Cohen-Blankshtain, Hebrew University). Completed.
2. Lior Hayoon, M.A. 2014 - 2016, BGU. Completed.
3. Nimrod Hirch, M.A., 2013. BGU (with Prof. Ilanit Madar Gaviuos). Completed.
4. Ben Reuveni, M.A., 2013 - 2015, BGU. Completed.
5. **Professional Experience**

\*\* 2023-2023: Consultant to the Council for Higher Education in Israel in the field of innovation studies.

\*\* 2020-2021: Consultant to the Council for Higher Education in Israel in designing the Innovations and Entrepreneurship Students Grants.

\*\* 2020-2022: Member of the Entrepreneurship Forum, organized by the Council for Higher Education in Israel

2012- 2017: Member of the Strategic Consulting Committee for Small and Medium Sized Businesses. The Ministry of Economics

2012-2014: Consultant to the OECD on SME indicators, Industry mapping

2011-2013: Consultant to the Bird Foundation, Economical assessment

2009-2013: Consultant to the Ministry of Trade and Industry on Innovation in SMEs

2008-2011: Consultant to the Jerusalem Development Authority on Strategic Planning

2007: Consultant to the World Bank on the Israeli R&D sector

1. **Publications**
2. **Ph.D. Dissertation**

Network Creation Processes in Biotechnology Firms: Identify the Involved Factors and their Influence. Supervisor: Prof. Dafna Schwartz. The Ben-Gurion University. Year of submission: 2006. 130 pages.

**Articles in Refereed Journals Published** **(IF is based on JCR unless other is mentioned. Q is base on SJR and JCR. H is based SJR)**

1. \*\* **Kaufmann, D.,** Tikotsky, A., Yoreh, T., & Tchetchik, A. (2023). Engaging faith-based communities in pro-environmental behavior using soft regulations: The case of single-use plastics. *Frontiers in Environmental Science*, *10*, 2331 (IF 4.6, Q1 (SJR), Q2 (JCR), H 61).‏ **The authors of this work have made equal contributions to the research and w riting of the article.**
2. \*\* Harel, R. and **Kaufmann, D**., (2022). Funding innovative SMEs operating in traditional sectors, *International Journal of Entrepreneurship and Small Business,* Vol. 45, No. 3. (Citations:3; IF 1.15 (Scopus); Q3 (SJR); H 44). **The authors of this work have made equal contributions to the research and writing of the article. Dr. Harel was supervised by me, and his Ph.D. dissertation provided a basis for some of the work reported in this article.**
3. \*\* Shilon, M., **Kaufmann, D**., Schwartz, D., & Rosiello, A. (2021). Smart specialization: A spontaneous four-step process in the mixed Arab-Jewish Region of Haifa and Nazareth. *Regional Studies*.‏ (Citations: 9; IF 4.6; Q1 (SJR and CJR); H134). **The present article is grounded in original research that was conducted under the auspices of the ISF (Israel Science Foundation), with myself serving as the Principal Investigator (PI). Dr. Shilon, a Postdoctoral fellow, was supervised by me.**
4. \*\* Harel, R., **Kaufmann, D**., & Schwartz, D. (2021). Integrating low socio-economic minorities in a mixed region into technological entrepreneurship and high-tech activities. *Innovation: The European Journal of Social Science Research*, 1-21.‏ (Citations: 3; IF: 2.0; Q1 (SJR), Q2 (JCR); H 41). **The present article is grounded in original research that was conducted under the auspices of the ISF (Israel Science Foundation), I was the Principal Investigator (PI) for the project.**
5. \*\* Harel, R. and **Kaufmann, D**. (2020). Funding Innovative SMEs Operating in Traditional Sectors, *International Journal of Entrepreneurship and Small Business*, accepted for publication. [Citations: 3; IF 1.15 (Scopus), Q3 (SJR); H 44]. **The authors of this work have made equal contributions to the research and writing of the article. Dr. Harel was supervised by me, and his Ph.D. dissertation provided a basis for some of the work reported in this article.**
6. \*\* **Kaufmann, D**. and Reuveni, B. (2020). Influence of Economic Crisis on the Performance of Incubated Companies: The Israeli Case, *European Planning Studies* [3 Citation; IF: 2.8; Q1 (SJR), Q2 (CJR); H 95]. **Mr. Reuveni was supervised by me, and his M.A. thesis provided a basis for the work reported in this article.**
7. \*\* Harel, R., Schwartz, D. and **Kaufmann, D**. (2020). Sharing knowledge processes for promoting innovation in small businesses. *European Journal of Innovation Management*. [Citations: 22; IF 5/1; Q1(SJR), Q2 (CJR); H 74). **The authors of this work have made equal contributions to the research and writing of the article. Dr. Harel was supervised by me, and his Ph.D. dissertation provided a basis for some of the work reported in this article.**
8. \*\* Harel, R., Schwartz, D. and **Kaufmann, D**. (2020). Organizational culture processes for promoting innovation in small businesses. *EuroMed Journal of Business*. DOI 10.1108/EMJB-03-2020-0027. [61 Citations; IF 5.2, Q1(SJR), Q2 (CJR); H 31). **The authors of this work have made equal contributions to the research and writing of the article. Dr. Harel was supervised by me, and his Ph.D. dissertation provided a basis for some of the work reported in this article.**
9. \*\* Harel, R., Schwartz, D. and **Kaufmann, D**. (2020) The relationship between innovation promotion processes and small business success - The role of managers' dominance. *Review of Managerial Science.* [38 Citations; IF 5.5; Q1(SJR and CJR); H 41). **The authors of this work have made equal contributions to the research and writing of the article. Dr. Harel was supervised by me, and his Ph.D. dissertation provided a basis for some of the work reported in this article.**
10. \*\* Harel, R., Schwartz, D. and **Kaufmann, D**. 2020. Funding access and innovation in small businesses. *Journal of Risk and Financial Management*, 13(9), 209. (Citations: 16; Cite Score 2.8; Q3 (SJR), Q2 (CJR); H 7). **The authors of this work have made equal contributions to the research and writing of the article. Dr. Harel was supervised by me, and his Ph.D. dissertation provided a basis for some of the work reported in this article.**
11. \*\* Harel, R., Schwartz, D. and **Kaufmann, D**. 2019. Open innovation in small businesses in the industry and craft sectors. *International Journal of Innovation Management*, 23(4), 1950038. [13 Citations; IF 2.1; Q2 (SJR, Q3 (CJR); H 53]. **The authors of this work have made equal contributions to the research and writing of the article. Dr. Harel was supervised by me, and his Ph.D. dissertation provided a basis for some of the work reported in this article.**
12. \*\* Harel, R., Schwartz, D. and **Kaufmann, D**. 2019. Small businesses are promoting innovation. Do we know this? *Small Enterprise Research, 26*(1), 18-35. [Citations: 21; IF 1.7; Q2 (SJR), Q2 (CJR); H 20]*.* **The authors of this work have made equal contributions to the research and writing of the article. Dr. Harel was supervised by me, and his Ph.D. dissertation provided a basis for some of the work reported in this article.**
13. **Kaufmann, D.**, Hayoon-Davidov, L., & Tchetchik, A. (2016). Factors influencing the adoption of greywater systems among people living in multi-family dwellings in Israel. *Built Environment*, *42*(2), 258-272.‏ (Citations: 2; IF 1.1 (Scopus); Q2 (SJR); H 43). **The authors of this work have made equal contributions to the research and writing of the article. Ms. Hayoon-Davidov was supervised by me, and her M.A. thesis provided a basis for the work reported in this article.**
14. Tchetchik, A., **Kaufman, D.**, & Blass, V. (2016). Perceived scarcity, habits, environmental attitudes, and price sensitivity: how do they interact with preferences towards greywater systems?. *Built Environment*, *42*(2), 273-293.‏ [2 Citations; IF 1.1 (Scopus); Q2 (SJR); H 43]. **The authors of this work have made equal contributions to the research and writing of the article.**
15. Harel, R., & **Kaufmann, D**. (2016). Financing innovative SMEs of traditional sectors: the supply side. *EuroMed Journal of Business*.‏ [32 Citations; IF 5.2, Q1(SJR), Q2 (CJR); H 31]. **The authors of this work have made equal contributions to the research and writing of the article. Dr. Harel was supervised by me, and his Ph.D. dissertation provided a basis for some of the work reported in this article.**
16. **Kaufmann, D.**, Marciano, R., & Regev, L. (2016). Same education, different treatment: Analyzing job-search experiences of ultra-Orthodox graduates entering the Israeli labor market. *International Journal for Innovation Education and Research*, *3*(4), 58-73.‏ (Citations: 3). **Ordered by Contribution. Ms. Marciano and M. Regev were research assistants.**
17. Gavious, I., Hirsh, N., & **Kaufman, D.** (2015). Innovation in pyramidal ownership structures. *Finance Research Letters*, *13*, 188-195.‏ [Citations 17; IF 10.4; Q1 (SJR and CJR; H 81]. **The authors of this work have made equal contributions to the research and writing of the article. Mr. Hirch was supervised by me, and his M.A. thesis provided a basis for the work reported in this article.**
18. **Kaufmann, D.**, & Malul, M. (2015). The dynamic brain drain of entrepreneurs in peripheral regions. *European Planning Studies*, *23*(7), 1345-1356.‏ [Citation 18; IF: 2.8; Q1 (SJR), Q2 (CJR); H 95]. **The authors of this work have made equal contributions to the research and writing of the article.**
19. **Kaufmann, D.** (2013). The influence of causation and effectuation logics on targeted policies: the cases of Singapore and Israel. *Technology analysis & strategic management*, *25*(7), 853-870.‏ [Citations 26; IF: 3.4; Q2 (SJR), Q3 (CJR); H 78].
20. **Kaufmann, D.**, & Gore, O. (2013). Biotechnology as a low-level-of-coherence policy priority: effectual-targeting and the need for learning and experimentation capabilities. *Technology Analysis & Strategic Management*, *25*(7), 773-784.‏ [5 Citations; IF: 3.4; Q2 (SJR), Q3 (CJR); H 78]. **Order by contribution. Mr. Gore was research assistant.**
21. **Kaufmann, D.,** & Schwartz, D. (2009). Networking strategies of young biotechnology firms in Israel. *Annals of Regional Science*, *43*(3). [29 Citations; IF: 1.7; Q2 (SJR), Q3 (CJR); H 71]. **Order by contribution.**
22. **Kaufmann, D.**, & Schwartz, D. (2008). Networking: The “missing link” in public R&D support schemes. *European Planning Studies*, *16*(3), 429-440.‏ [36 Citations; IF: 2.8; Q1 (SJR), Q2 (CJR); H 95]. **Order by contribution.**
23. Cooke, P., **Kaufmann, D.,** Levin, C., & Wilson, R. (2006). The biosciences knowledge value chain and comparative incubation models. *The Journal of Technology Transfer*, *31*, 115-129.‏[92 Citations; IF: 6.8 (Scopus); Q1 (SJR), H 95]. **The present article is grounded in original research that was conducted under the auspices of the FP5, with the author serving as the Principal Investigator (PI) for the project. As part of the research team, Ms. Levin served as a research assistant.**
24. **Kaufmann, D**., Schwartz, D., Frenkel, A., & Shefer, D. (2003). The role of location and regional networks for biotechnology firms in Israel. *European Planning Studies*, *11*(7), 823-840.‏ Firms in Israel, *European Planning Studies*, Vol. 11:7, pp. 823-840. (Citations 59; IF: 2.8; Q1 (SJR), Q2 (CJR); H 95). **Ordered by contribution.**
25. **Kaufmann, D (PI).** 1(999). Pre-Evaluation of the MAGNET Program,*The Israeli Economic Quarterly* (Hebrew) pp. 384-398.
26. **Articles or Chapters in Scientific Books**
27. \* Harel, R., Schwartz, D. and **Kaufmann, D.** (2018). A culture of innovation could also take place in small businesses - The Israeli experience, In: Vrontis, D., Weber, Y. and Tsoukatos, E. (Eds) Proceedings of the 11th Annual Conference of the EuroMed Academy of Business, Research Advancements in National and Global Business Theory and Practice, pp. 604-618. **Ordered by contribution. Dr. Harel was under my supervision for his Ph.D. dissertation.**
28. \* Bar-El, R., Gavious, I., **Kaufmann, D**., & Schwartz, D. (2017). Under-Investments in Innovative SMEs: The Effect of Entrepreneurial Cognitive Bias 1. In: *Human Capital and Assets in the Networked World*. Emerald Publishing Limited. **Ordered by contribution.**

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1. **Kaufmann, D**. (2008). Regional Innovation Strategy for Jerusalem. Editors, Ahimeir, O. and Bar Siman Tov, Y. *Fourty Years in Jerusalem*. The Jerusalem Institute for Israel Studies, Jerusalem. Pp. 22-33 (Hebrew).
2. **Kaufmann, D.** and D. Schwartz. (2006.) The Role of Networks in the Development of Biotechnology Start-up. Editors, Bar-El, R., Benhayoun, G. and Moustier, F. *Regional Economic Policy*. L'Harmattan, France. Pp. 239-256. **Ordered by contribution.**
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4. ‏ **Other Scientific Publications**
5. \* **Kaufmann, D.** and Dodick, J. (2019). Circularity in the Israeli Water Market, R2Pi Project/ EU.
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 **Submitted Papers (awaiting rewiews)**

1. Rotem-Mindali, O., Tchetchik, A., Briguglio, M., and **D. Kauffman** (2023).Consumer Preferences for Circular Economy Dimensions in European Markets – An Experimental, Cross-Cultural Approach. *Environmental and Resource Economics.* [IF 4.99, Q1, H.105]. Under review.
2. **Summary of my Activities and Future Plans**

**Research Activities**

Over the past 15 years, my research endeavors have been dedicated to investigating the transformative impact of innovation and entrepreneurship on various facets of societal structures, coupled with an exploration of the regulatory frameworks that shape these dynamics. My focus has primarily revolved around elucidating the role of innovation in driving regional and urban development, enhancing industrial competitiveness, and fostering sustainability initiatives.

**Engagement with International Research Partnerships:** In pursuit of these interdisciplinary research areas, I have actively engaged in establishing numerous international research collaborations. This has involved securing funding from esteemed institutions such as the European Framework Programs, the Israel Science Foundation (ISF), the World Bank, the OECD, and the Israeli government. The outcomes of these collaborative efforts have been disseminated through publications in esteemed scientific journals, scientific reports, presentations at various conferences and workshops, and have significantly influenced innovation policies in Israel and across Europe.

**Recent Research Direction**: My recent scholarly pursuits have been centered on advancing the overarching themes of social and environmental sustainability. Specifically, within the domain of social sustainability, my research has focused on understanding the developmental trajectories observed in peripheral regions, with a particular emphasis on innovation dynamics within these contexts.

**Example of Recent Research:** An exemplar of this thematic exploration is my recent investigation into the factors shaping the development of the hi-tech industry in mixed Jewish and Arab areas. This study, **supported by the ISF,** involved a meticulous analysis of the evolution of the hi-tech industry within the locales of Nazareth and the Bedouin city of Rahat. The results of this research were published in the *Regional Studies Journal*.

**Ongoing and Future Research Initiatives**: Building upon this foundational research, my current scholarly endeavors encompass initiatives aimed at studying factors that increase the acceptance of entrepreneurship as a legitimate career path among the Arab society. This initiative, supported by the Israeli Innovation Authority, is conducted in collaboration with Dr. Hama Abu Kishk from Spair College.

Additionally, I am currently engaged in the following research activities:

1. Investigating the impact of October 7th on the demand for master’s degrees in collaboration with Prof. Vered Holzmann from Tel-Aviv Yafo College.
2. Exploring the influence of gamification on students' perceptions of various aspects of sustainability, also in collaboration with Prof. Vered Holzmann from Tel-Aviv Yafo College.
3. The integration of the Arab society in academic programs of entrepreneurship

**Past Research Contributions**: Previous research projects have included studies on factors influencing the growth of the high-tech industry in Jerusalem, with a specific focus on encouraging participation of the Ultra-Orthodox community in academic studies. This study has catalyzed significant governmental initiatives supporting higher education within the Ultra-Orthodox society known as the *Haredim Le-Atidam* program (after the name of the publication).

Other Contributions to Environmental Sustainability included:

1. The IFI project, investigating financial models promoting ecological sustainability, supported by the Erasmus+ program of the European Union.
2. The R2PI project, focused on characterizing business models promoting a circular economy, funded by the European Research Fund - Horizon 2020.
3. The SPREE project, centered on servicing as a strategy to promote sustainability, funded by the European Research Fund – FP7.

**Academic Activities**

In response to the October 7th crisis, I was appointed to lead the strategic forum at Sapir College. In this capacity, I led the development of an extensive new educational program that integrates regional challenges into the curriculum for all students. **This innovative program has received substantial funding amounting to NIS 10 million from Bank Ha’Poalim.**

Recently, I successfully secured a grant of NIS 670,000 from the Israeli Council for Innovation to establish an Innovation and Entrepreneurial Lab with a specific focus on engaging Arab students. This lab will be an integral component of the Innovation and Entrepreneurship Center at Sapir College, further enhancing our commitment to fostering innovation and entrepreneurship among diverse student populations.

In the past half-decade, I have played a pivotal role in the establishment and management of the Innovation and Entrepreneurship Center at Sapir College, where I currently hold the position of academic manager. Notably, the center successfully secured a significant grant of NIS 5 million from the Israeli Council for Higher Education (CHE). The demonstrable success of our programs has led various academic institutions across Israel, including Tel Aviv University, Haifa University, and The Academic College of Tel-Aviv Yafo, to adopt several of our teaching methodologies and ideas.

I led the initiative in developing a new Master of Arts (MA) program in Entrepreneurship and Innovation in Organizations. Presently, I am managing this program. This program received temporary approval from the Council for Higher Education (CHE). It was launched in March 2023 with an initial cohort of 17 students while the subsequent cycle, commencing in April 2024, saw a significant increase in enrollment, with 37 students selected from approximately 80 applicants.

**Future Plans**

Over the forthcoming three years, my primary focus will be dedicated to actively participating in the implementation of the Sapir-Poalim program on integration of regional challenges into Sapir’s Curricula and rigorously studying its efficacy and impact.

I further intend to deepen my research on the above mentioned research activities and promote publications on these topics.