Dear Professor Oh,

I am writing to express my interest in an entry-level faculty position at UCLA School of Law. I am an Olin Law & Economics Fellow and Lecturer in Law at the University of Chicago Law School. Before joining the University of Chicago Law School, I completed my doctoral studies at Harvard Law School.

My research and teaching interests include contract law, consumer law, property law, and behavioral law & economics. Using mixed empirical methods (including field and lab experiments, surveys, observational studies, and qualitative interviews), I explore the often unpredictable interactions between the law, the contract, and drafting parties’ actual behavior. My work has been published or is forthcoming in leading academic journals, such as the Stanford Law Review, the Minnesota Law Review, and the Journal of Legal Analysis. My doctoral research has uncovered an under-explored contracting technique: the programmatic use of unenforceable terms in consumer contracts and leases. I’m currently working on an original field experiment that elucidates the surprising discrepancies between the “paper deal”—the formal rules governing sellers’ relations with consumers, and the “real deal”—the ways in which sellers behave in practice.

I would be happy to settle in Los Angeles, because I have family there, and my spouse has job opportunities in L.A..