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| **EYAL ILAN** , MBA |
| Evanston, il │972-508999082 │ eyalilan2@gmail.com |

## **business unit manager**

Senior-level manager of the highest quality. Has a proven experience of eight years in the fields of management, budget economist, costing and profitability analyses. Management capabilities in broad areas, human resource management, budget management, process management marketing and sales management. Ability to motivate employees and form a winning team.

## **EXPERIENCE**

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| leumit healthcare.Jerusalem, IsraelFeb 2018 – Present | regional manager* Managing 9 branches of Leumit in Jerusalem, Israel.
* Managing 300 employees 13 are under direct manament.
* Annual budget of reagion 170 million dollar.
* Leading innovative process in marketing and customer retention that reduce abandonment by 8.5 and increase customer recruitment by 43%.
* Developing new infrastructure for services. For example, expanding the Child Development Institute in an additional treatment room with a capacity of 150 diagnoses per year.
* Developing the human resource. For example, applying the procedure for recruiting a new employee and building a learning plan for the new employee. Building a strong management team. Organizing and mentoring activities.
* Leading Two branches ,out of nine, to win the national contest of branches. In terms of customer growth, meeting budget target, insurance sales, medical quality indices and services metrics.
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| leumit healthcare.Jerusalem, IsraelJul 2013 – Feb 2018 | control manager* Managing the interaction between Leumit Healthcare and Medical service providers – among them the biggest hospitals in Israel
* Responsibility on a large scale budget. Control 40% of the district budget.
* Management of a large multidisciplinary team (21 employees, secretaries, account control, nurses, social worker and Physicians )
* Negotiations with major hospitals on payment terms, discounts and agreements
* Handling national projects with huge suppliers. In various aspects, information systems, collection processes and service processes
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| tnuva food productionHerzelia ,IsraelOct 2009 – Jul 2013 | senior economist * Budget control the biggest dairy in the middle east (in terms of litters of milk capacity) , Alon Tavor. (over 250 million dollars)
* Costing management for the dairy and the cost of long inventory products.
* Responsibility on the product profitability reports
* Preparation annually work plan for the diary. set goals and targets with the diary administration.
* Presentation of the dairy performance in front of the CEO on a quarterly basis
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| ISRAEL DEFENSE FORCE, infentry IsraelApr 2000 – Nov 2003 | Captain, Company commander deputy* Full responsibility for over 80 combat soldiers.
* The company's safety officer
* The logistics manager of the company
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## **EDUCATION**

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| the open university israEl, Master in Business Administration, MBA Apprenticeship in finance management and new media |  2012-2014 |
| hebrew university of JERUSALEM, Bachelor in Economics Apprenticeship in finance**Honor : graduated Cum Laude (final grad 93 out of 100 pts)** | 2006 - 2009 |

## **ADDITIONAL INFORMATION**

* Hebrew (native), English (fluent)
* Highly capable in a dynamic and computerized environment
* A man of people. Optimistic and pleasant.
* Master of excel and power point.
* Has passion for learning and thirst of knowledge
* Excellent organizational skills, a hard worker
* Excellent colleague and loyal team member