

Mor S. Gedalia

818.326.1308. mgedalia21@gmail.com

www.linkedin.com/in/mgedalia

Education

- ❖ 2019 - M.A. **Harvard University**: Jewish Studies and Ethics secondary focus
- ❖ 2016 - B.A., **Bucknell University** (Posse Foundation Scholar): Economics, Psychology; Spanish minor
- ❖ International Studies - **Universidad de Granada**: Spanish Economics, Judaism in Medieval Spain

Skills

- ❖ Public speaking, Commercial Sales, Campaign Fundraising, Cold Calling
- ❖ Multi-lingual: Hebrew, English, Spanish – speaking, reading and writing
- ❖ Salesforce CRM software, Adobe Acrobat, Microsoft Office, Outlook, Workday, ERP software
- ❖ Photography, social media, marketing and advertisement experience

Colloquiums

- ❖ 2019 – Tech Ethics Forum: *AI technologies, Machine Learning and Data Privacy*
- ❖ 2018 – Jewish Identity Forum: *Shema Prayer and Kabbalah*
- ❖ 2016 – Entrepreneurship Forum: *Create your own Company – Sincerely, Basil*
- ❖ 2015 – Applied Psychology Forum: *Cultural Priming Effects on Object Recognition*
- ❖ 2013 – Ecology Forum: *Dead Sea Decline, Potash Extraction and the Fertilizer Industry*
- ❖ 2012 – Global Connections Forum: *Israeli Defense Forces: Israeli Masculinity, Life Cycle and Impact on Soldiers*

National Conferences

- ❖ 2018 – Chabad International Conference – Harvard University Graduate Representative
- ❖ 2016, 2017 – American Israel Public Affairs Committee (AIPAC) – Bucknell University Hillel Representative
- ❖ 2015 – Jewish National Fund Annual Conference: JNF Future Ambassador, Bucknell University Hillel Representative

Professional Experience

- ❖ **Harvard Widener Library Judaica Division**– Cambridge, MA (2018- present)
Acquisitions and Cataloguing Specialist
 - Engaging Israeli diplomats and Judaica scholars to cultivate future partnerships and projects
 - Archiving, procuring and processing Special Judaica Collections that impact various historical, sociological and literary departments of the university
- ❖ **Law Offices of Goldfarb, Sturman and Averbach** – Encino, CA (June-August 2019)
Law Clerk –Estate Planning, Trusts, Probate Law
 - Led a project entailing CRM, organization and system updates for over 400 clients
 - Performed research, legal analysis and correspondence for Senior/Founding Partners
 - Developed new CRM methods and strategy to best aid the firm's merger
- ❖ **Hillside Memorial Park and Mortuary** – Los Angeles, CA (2016- 2017)
Client Consultant – Family Services
 - Produced over \$810,000 in revenue in arrangements
 - Engaged with clients to pre-coordinate arrangements to lessen the emotional and financial burden at time of need
 - Prepared and wrote legal documents relating to designations of property and ownership rights
- ❖ **Student Calling Program** – Bucknell University, Lewisburg, PA (2012-2016)
Supervisor, Development Officer
 - Individually raised over \$93,000 between 2012-2016 via cold calling Bucknell alumni and parents
 - Trained, managed and assessed 60 Development officers daily to ascertain their progress and fundraising skills as needed
 - Actively served in the \$500 million WEDO Campaign as a representative of Bucknell University for fundraising efforts
 - Cultivated personal connections with alumni to keep them informed and connected to the institution on a long-term basis
- ❖ **Human Resources** - Bucknell University, Lewisburg, PA (2015- 2016)
Undergraduate Executive Internship Program - Intern
 - Managed and analyzed confidential compensation data/materials and assist with recruitment process for faculty/staff

- Interacted and provided input on university plans with university Executives, Administrators and Trustees
- Strengthened Bucknell's diversity initiatives on campus and within employee relations

❖ **Paramount Pictures- Los Angeles, CA** (2015)
Real Estate, Government, and Community Relations Intern

- Produced and collected confidential materials for \$25 million lot expansion plan
- Partnered with Corporate Social Responsibility on various philanthropic projects
- Coordinated and executed advanced Feature screenings for over 1,000 invited guests
- Attended MPAA meetings with other major studio representatives of the industry

Honors, Awards and Fellowships

❖ *International Jerusalem Fellowship, Jerusalem Fellow – Jerusalem, Israel* (2017-2018)

- Fellows engage in a comprehensive leadership training program
- Fellows meet and speak with Israeli government officials on issues relating to political, religious, financial, military and civilian topics
- Fellows are allotted time to study Judaism within the context of the Old City in Jerusalem and other historic cities

❖ *Los Angeles Jewish Experience Fellowship - LAJ Israel Leadership Fellow* (2016-2017)

- Fellows are educated, trained and designed to inspire young professionals with a sense of Jewish Pride and ensure Jewish continuity for the next generation. Fellowship includes interactive programming exploring major Jewish spiritual philosophical ideals, relationships, and inspiring presentations delineating the wisdom and greatness of the nation. Meet with successful Jewish leaders from across the Jewish spectrum. Speakers include: CEO's of large companies, heads of organizations, and political lay leaders.

❖ *Dean's List – College of Arts and Sciences* (2013, 2016)

❖ *Certificate of Appreciation – Caller of the Year, Student Calling Program* (2014, 2016)

- Annual award given to one Student Development Officer for participation, contribution and dedication in supporting the annual fund of Bucknell University in raising the highest total amount with the most number of pledges in 2014 and for the Class of 2016.

❖ *Bison Award for Excellence* (April 2016)

- Bison Award for Excellence in Co-Curricular Activities recognizes 25 seniors out of the graduating class who have made significant contributions to various co-curricular and community activities. Criteria for selection are the breadth and depth of involvement.

❖ *The Posse Foundation Full-Tuition Leadership Scholarship* (2011-2016)

- Founded in 1989, The Posse Foundation identifies public high school students with exceptional academic and leadership potential that may be overlooked by traditional college selection processes. These students are given the opportunity to pursue their personal and academic goals by placing them in supportive, multicultural teams (Posses) of 10 students. Posse partner colleges and universities award Posse Scholars four-year, full-tuition leadership scholarships.

❖ *Kenneth G. Langone Scholarship* (2012-2016)

- The Kenneth G. Langone Scholarship was established at the 20th anniversary of Mr. Langone's company, Invemed Associates, by Walter W. Buckley Jr., to honor and recognize the many contributions of Mr. Langone. Preference for the scholarship award shall be given to students who have evidenced high integrity, loyalty, and steadfast determination in their daily lives.