


PERSONAL INFORMATION Maya Eshed



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 May.eshed@gmail.com

 Skype: mayaeshed

Sex Female | Date of birth Feb 4, 1960 | Nationality Israeli

POSITION Freelance translator

WORK EXPERIENCE

- 2010 - present Full time freelance translating – Specializing in complex, highly professional, medical (device, pharma, clinical trials, standards, patents), technical, academic, architectural, legal and commercial materials. Documents and live simultaneous translation / interpretation. Working with several translation agencies, technology companies, pharma companies, government agencies, banks, business and private customers.
Projects: Novartis Auditing - 2013, Ministry of Agriculture, Twinning project – 2013 - 2014, Tel Aviv Municipality / Department of Architecture and City planning – White City Project (Restoration and renovations in Tel Aviv) 2014 - 2015, Hospitals accreditation projects with JCI 2014 – 2015 (including kick offs, preparations, documents preparations, mock surveys and actual surveys in 8 hospitals around Israel), FDA site inspection – MSD / Sheba Hospital 2015.
Medical, Legal, Environmental, Technical, Financial, Commercial, Academic
- 2005 - 2012 On stage translator – weekend long empowerment seminars (1 – 2 per month)
Landmark Education, Israel. www.landmarkeducation.com
- 2008 - 2010 VP Sales and Marketing
Malcam Inc., development of industrial process control instrumentation. www.malcam.com
Process control, industry
- 2005 - 2008 Sales Manager
Applicure Technologies, developer of WAF software. www.applicure.com/
Software sales
- 2002 – 2008 Lecturer and Mentor in GET
MBA program in Ben-Gurion U (Beer Sheba, Israel) / Temple U (Philadelphia, PE). www.bgu.ac.il/
Academy
- 2001 – 2007 Founder and Manager of BDC
Biz Dev consulting specializing in Hi-tech and Bio-tech
Biz Dev, Hi tech and Bio tech consulting
- 1999 - 2002 Project Manager
Ramdor Group, software developer for the tenders market
Biz Dev, Software
- 1997 - 1999 Sales and Marketing Manager
Diversity Financing (Gvanim) a market maker in OTC options
Biz Dev, Finance
- 1986 - 1997 Medical research, clinical trials, laboratory experience in various medical centers in the US, including: Stanford University

Medical Center, Stanford CA, Loyola University Medical Center, Maywood IL, and Mt. Sinai Medical Center in NYC.
 Medical trials, Neuro-biochemistry research, Genome Project, Pharmaceutical basic research

EDUCATION AND TRAINING

- 2002 Translation and Interpretation Course at NYU-SCPS
Hebrew / English translation and interpretation
- 1996 - 1997 MBA
Columbia University School of Business, New York City,
Specializing in marketing, biz Dev and financing
- 1985 - 1987 M.Sc. in Biochemistry
Tel Aviv University, School of Medicine
Specializing in neuro- biochemistry
- 1980 - 1983 B.Sc. in Biology
Tel Aviv University, School of Life Sciences
Specializing in biochemistry

Mother tongue(s) English, Hebrew

Communication skills Excellent communication skills gained through my experience as a mentor in the University and a sales manager for many years

Organizational / managerial skills Highly organized, management and leadership of teams of employees as a project manager, students, as a lecturer and mentor in a hands on program, and management of over 20 people as VP sales

Job-related skills Ability to overview of complex and interdisciplinary systems, project planning and implementation, ability to think creatively and carrying out creative solutions.

Computer skills Working with computers since 1986, excellent command of MS Office, search engines and CAT tools: SDL Trados, memoQ, Across, and other web based CAT tools.

Other skills Avid reader, cooking

Driving license B driving license

Signature 

Upon demand Certificate of Translation course in NYU
 Certificate of MBA studies at Columbia University
 Certificate of MSc Degree from Tel Aviv University