

UNCLASSIFIED

Glenn Ojeda Vega | 787-455-0645 | Go37@Georgetown.edu | U.S. Citizen

Glenn is an expert on Latin America & West Africa, having spent years in the field and lived in France, Colombia, Puerto Rico & Senegal. Glenn currently works as Director of Federal Programs with an In-Q-Tel portfolio company serving the U.S. Govt & Fortune 500 customers. Focused on translation, policy, government relations, macroeconomics, geopolitics, data analytics, geospatial intelligence & natural language processing.

PROFESSIONAL EXPERIENCE

Freelance Translator

Since August 2011 // Washington, DC

- Have managed simultaneous interpretation, translation and editing projects in French, English and Spanish for numerous NGOs and private clients, such as Rise Against Hunger
- Have served as official translator and editor in settings such as the Smithsonian Institution and the U.S. Congress
 - Key translation & editorial projects with the Smithsonian include:
 - [Editing & launching of the *Sailors & Daughters* online exhibit](#)
 - [Curation of *The Indian Ocean Experience* exhibit](#)
 - Co-edited an award-winning documentary on East Africa, *Arts of the Monsoon*

Director of Federal Programs // Athenium Analytics

Since January 2019 // Washington, DC

- Lead, close, manage & report on strategic contracts from Fortune 500 & federal clients generating over \$1.5M in Total Contract Value (TCV) annually
- Support & serve as liaison between members of the C-Suite & investors for this In-Q-Tel portfolio company
- Manage a team of more than ten researchers, successfully delivering on OSINT & IMINT projects
- Supervise contractors, manage procurement, deliver briefings & prepare press releases, marketing material
- Direct editing, competitive & market intelligence unit, working closely with corporate development

Board Member // Boren Forum

Since January 2019 // Washington, DC

- Lead strategic & executive team of the National Security Education Program (NSEP) Alumni Association
- Manage editing, translation, events, stakeholder relations, public outreach, academic output & social media
- 2012-2013: Conducted field research & HUMINT reporting on Francophone West Africa & the Sahel as a Boren Scholar based in Dakar, Senegal

Corporate Development & Social Responsibility Manager – Senior Editor // Farmfolio Holdings LLC

May 2016 – December 2018 // Bogotá, Colombia

- Conducted due diligence, risk assessments, cash-flow analysis, valuation & financial modeling
- Managed operations of the company's 501c3 Foundation as it implemented programs in rural regions throughout Latin America, including water access projects, a health clinic & a community library
- Edited the company's content including translation, marketing, financials, white papers & social media

Program Coordinator // Smithsonian National Museum of African Art

July 2013 – January 2016 // Washington, DC

- Managed a multimedia programmatic series with a multi-million-dollar budget
- Directed translation & editing in Spanish, French & English for museum materials & programs
- Worked regularly with federal procurement management systems

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EDUCATION

Master's in International Relations // Pontificia Universidad Javeriana // Bogotá, Colombia

Bachelor of Science in Foreign Service // Georgetown University // Washington, DC

- Alumni interviewer for undergraduate admissions program since 2014
- Member of the Latin American Student Association

PEER-REVIEWED & OTHER PUBLICATIONS

- Ojeda Vega, Glenn 2018. *Colombia en el Marco del Policy Paper de China hacia América Latina y el Caribe de 2016*. Bogotá: Pontificia Universidad Javeriana
- Ojeda Vega, Glenn 2017. China, India, and East Africa: The Indian Ocean in the 21st Century. In E. Woertz (ed.) *Reconfiguration of the Global South: Africa and Latin America and the Asian Century*. New York: Routledge: 182-198
- Regularly contribute op-eds & interviews to English & Spanish-language media outlets

TECHNICAL SKILLS

- MergerMarket; LexisNexis; Python; STATA; GIS & ArcGIS; Google Suite; Jira; CRM (Salesforce, HubSpot, Kloudville, Keap, Pipedrive); WordPress & SEO; Constant Contact; Adobe Photoshop; MS Office & MAC packages – advanced Excel

LANGUAGE SKILLS

- Fluent: French & Spanish
- Intermediate: Arabic, German, Portuguese, Turkish & Wolof
- American Translators Association # 275139