# KANZI TAKAYAMA

高山完司

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**OBJECTIVES**

* **Work with Renowned Translation Firms and Provide Thorough and Thoughtful Translation and Interpretation**

**BILINGUAL EXPERIENCES**

* **OTP (Over the Phone) Interpretation for Corvid-19 affected corporation and its customers (NDA)**
* **Video Interpretation for a food manufacturing company in USA and its Japanese supplier**
* **Delta Airlines (Japanese language proficiency evaluation of flight crew)**
* **Abstracts of professional and trade journals over Management, Oil & Gas, Quality Control (Xerox)**
* **NEC software manual for Federal Express Zap Mail project (Japanese to English)**
* **Teaching Japanese Classes with Continuing Education Program (University of Memphis)**
* **Master of Ceremony (Various Business and Cultural Events) and Interpretation**
* **Berlitz (Interpretation and Translation) Northern Telecom assignment**

**CORPORATE CAREER**

* **Sperry CGA (Global Commercial Real Estate) Japan Investment Specialist (Current)**
* **High Mountain International: Own business consulting company (Current)**

1. **Start-up Assistance (Business Structures, Marketing Strategy, Business Services)**
2. **Commercial Real Estate Platform (Site Analysis and Selection, Tennant Representation)**
3. **Linguistic Service and Supper Provider**

* **SVP Commercial Advisors (Affiliate of Cushman & Wakefield) (2017-2019)**

1. **Develop A New International Service Line**
2. **Established and Enhanced Business Relationship with Major Japanese Corporations**
3. **$14.5 million real estate transactions in one-year period**

* **President CEO Goh America Corporation (US HQ of a Japanese Trading Co.) (1987-2017)**

1. **Fiscal Management HQ function and Growth Strategies with $150 million revenues**
2. **International Tax Strategies and Defense of Transfer Pricing against IRS**
3. **Implement Marketing Strategies in Mexico, South America, Europe and USA**

* **Sales Associate and Translator LOUER INTERNATIONAL (Osaka, Japan) (1978-1980)**

1. **Client relationship with Consumer Electronics and Auto Mobile Manufacturers**
2. **Translation of User Manuals from Japanese to English**
3. **Translation of Management Manual from English to Japanese**
4. **Development of Arab Computer Center (Graphics, Publication and Marketing)**

**CORE COMPETENCY**

* **Business Management, International Banking, Financing, Tax, IT and HR Management**
* **Global Supply Chain (Import and Export) Management: E-Commerce, JIT, VMI and EDI**
* **Global Outreach (Market Knowledge: Japan, South Korea, China, Southeast Asia and Mexico)**

**COMMUNITY LEADERSHIP AND INITIATIVES**

* **Japan-America Society of Tennessee, Inc. (JAST) Served as Board of Director and Advisor for over 10 years, Chartered West Tennessee Chapter**
* **Memphis Botanic Garden (MBG) Served as Board of Director for six years, facilitating Memphis Japan Festival (MJF) at MGB as one of the single largest cultural events**
* **Over 30 years of Association with Greater Memphis Chamber (International Business Council)**
* **Board Member of Memphis World Trade Club**