SHAHARYAR ZIA

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Education

Masters in Theological Studies, 2019, Harvard University, Cambridge CGPA: 3.89
Bachelors in Business Administration, 2015, Institute of Business Administration, Karachi CGPA: 3.44

Work Experience

PROFESSIONAL

IBEX Global | **Equinix, Inc.,** *Marketing Strategy Analyst* Marketing Strategy & Insights Department Analyzed the global trends in the colocation industry and assisted the regional managers in extracting insights for decision making purposes.

Oxford University Press, Intern

Marketing Department

Worked to raise sponsorships for the annual flagship literary event – Karachi Literature Festival 2015. Also updated the online catalogues on the local website of the company.

The Citizens Foundation (TCF), Intern

Resource Mobilization Dept.

A social internship including 66 hours of community work as the Head Volunteer for Summer Camp and completion of various research projects.

RESEARCH AND TEACHING

Harvard University, Research Assistant

Partition Project, Lakshmi Mittal South Asia Institute

Transcription and summarizing of the archival documents collected from Pakistan and India.

2018

T2F | **PeaceNiche,** Research Intern, Experiential Learning Project (Final year undergraduate project) Worked with the late human rights activist Sabeen Mahmud and analyzed the business model of T2F, a local not-for-profit organization working for the creative space and expression in Karachi.

IBA Karachi, Teaching Assistant to Dr. S. Nomanul Haq Dept. of the Social Sciences & Liberal Arts Delivered review lectures & tutorials; assisted in administrative affairs and curricula development for the following courses: Socio Economic Philosophy of Islam, History of Ideas I, Philosophy Logic and Ethics. 2013 - 15

State Bank of Pakistan, Research Analyst

Conducted the telephonic CCI (Consumer Confidence Index) Surveys across Pakistan.

2012 - 13

OTHER

Harvard University, Graduate Assistant Office of Academic Affairs, Harvard Divinity School Assisted the Faculty and staff in carrying out conferences, projects and workshops.

Harvard University, Circulation Assistant

Widener & Tozzer Libraries

Worked at Circulation desk, including scanning and assistance in the Microfilm room. 2017 - 2018

Harvard University, Visitor Services Attendant Harvard Museums of Science and Culture (HMSC)

Monitored the galleries and exhibits; maintained general protocols and facilitated the visitors. 2017 - 2018

Major Reports & Projects

Advertising Campaign developed and proposed for DawnNews TV with the objective to increase its viewership while highlighting the values of DawnNews and benefits.

Research paper on the topic "Feminism and Female empowerment in advertisements"; a thorough literature review and commentary on leading marketing campaigns and how the advertising has evolved over time.

Case study on the Rebranding of KESC to K-Electric; the report covered all aspects of the re-positioning effort including the supply of the utility and re-branding of the company.

Research project for Engro Foods pertaining to the customers' insights on the impulse category products placed in different trade channels.

Languages

- Punjabi (*Primary* language spoken at home)
- Urdu (Excellent reading, speaking and writing)
- English (Excellent reading, speaking and writing)
- French (*Poor* reading, speaking and writing)

Scale: Excellent, Good, Fair, Poor

- Arabic (*Good* reading, speaking and writing)
- Sindhi (*Good* reading, speaking and writing)
- Persian (*Good* reading, speaking and writing)
- Seraiki (Fair reading, speaking and writing)

Grants

Harvard Divinity School Scholarship Grant

Harvard Divinity School Scholarship Grant

2018 - 19

2017 - 18

Extra-Curriculars

The Harvard Pakistan Student Group 2017-18, - Vice President Administration

L'Oreal Brandstorm 2015, a Marketing case study competition in which I led a team of three people to the National Finals – *Participant*

Poetic Reconstructions, a lecture series, 2014-15 – Lead Organizer and Host

• "Reconstructing the Poetics of Iqbal" by S. Nomanul Haq	3/15
• "A Punjabi Critique of Sufi Idioms" by A. Sean Pue	2/15
• "At the Threshold of Ghalib" by S. Haq and Zia Mohyeddin	5/14
• "On the Pragmatics of Poetry" by S. Haq and Rahat Kazmi	3/14

IBA Distinguished Lecture Series, 2014-15 – Lead Organizer and Host

• "Why History Matters" by Ayesha Jalal	3/15
• "Constitutionalism, Justice, and Poetry" by J. Jawwad S. Khawaja	2/15
• "A Global Profiling of Pakistan" by Ayesha Jalal	4/14

Model United Nations IBA Karachi (MUNIK) V, 2014 – Director Campus Drives

Invent | **The Entrepreneurial Challenge** 2013 – Director Registrations and Guest Relations